

VALUATION & ADVISORY SERVICES

Self-Storage Practice Group Canada



CBRE is the largest provider of real estate appraisal services in North America with over 700 valuation professionals - approximately 50 of which are located in 8 offices across Canada.

Our Expertise

Both the US and Canadian Self Storage Valuation Practice Groups utilize the vast resources of CBRE to stay current of the latest industry trends and market activity. This team approach is effective, particularly with regard to multi-property portfolio assignments. Our appraisers also attend educational seminars and conferences such as those sponsored by or affiliated with the Canadian Self Storage Association, of which CBRE is a “vendor” member.



Reports

- Reports are highly detailed, with an in-depth market analysis section that summarizes national, regional and local economic and investment performance;
- All reports include a detailed overview of self-storage competition in the area;
- All reports include detailed comparable profiles with color photographs;
- All reports include a detailed income and expense analysis with comparisons to market and industry norms and statistics;
- All reports are fully compliant with CUSPAP;
- Discounted Cash Flow Analysis is also provided, if requested;
- Market feasibility (Supply/Demand) analysis is also provided upon request

Valuations

- The Self Storage Valuation Group administers portfolio assignments through a single point of contact system whereby the entire process-from bidding to property data distribution, report delivery and reviews- can be handled through one person;
- Clients benefit from the use of a uniform, national format, ensuring consistent methodology, content and presentation for all CBRE appraisals;
- CBRE maintains a proprietary web site that is ideal for warehousing the significant amounts of property data, review, comments and appraisal reports that are often generated in large portfolio assignments
- CBRE is committed to providing appraisal reports in a timely manner;

Quality Control

- All self storage valuations are based upon a national format that ensures consistent methodology content and presentation for all CBRE appraisals, and ;
- All CBRE valuation reports are reviewed by the Self Storage Practice Group Leader who holds an AACI designation



Experience

- CBRE has produced numerous types of appraisal reports with national geographic coverage. These valuations include complete, summary and customized restricted reports to suit the needs of our clients;
- CBRE is also able to provide market feasibility studies for lenders, operators and developers;
- CBRE has appraised existing , proposed and under construction self-storage facilities for a wide variety of clients
- Our business goal is to provide our clients with a high-quality product on a timely basis and at a reasonable cost;
- Over the last 3 years CBRE has performed over 1,400 appraisals of self-storage facilities in the US and over 125 in Canada.

Please contact us for further information

www.cbre.ca/en/real-estate-services/business-lines/valuation-and-advisory-services

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