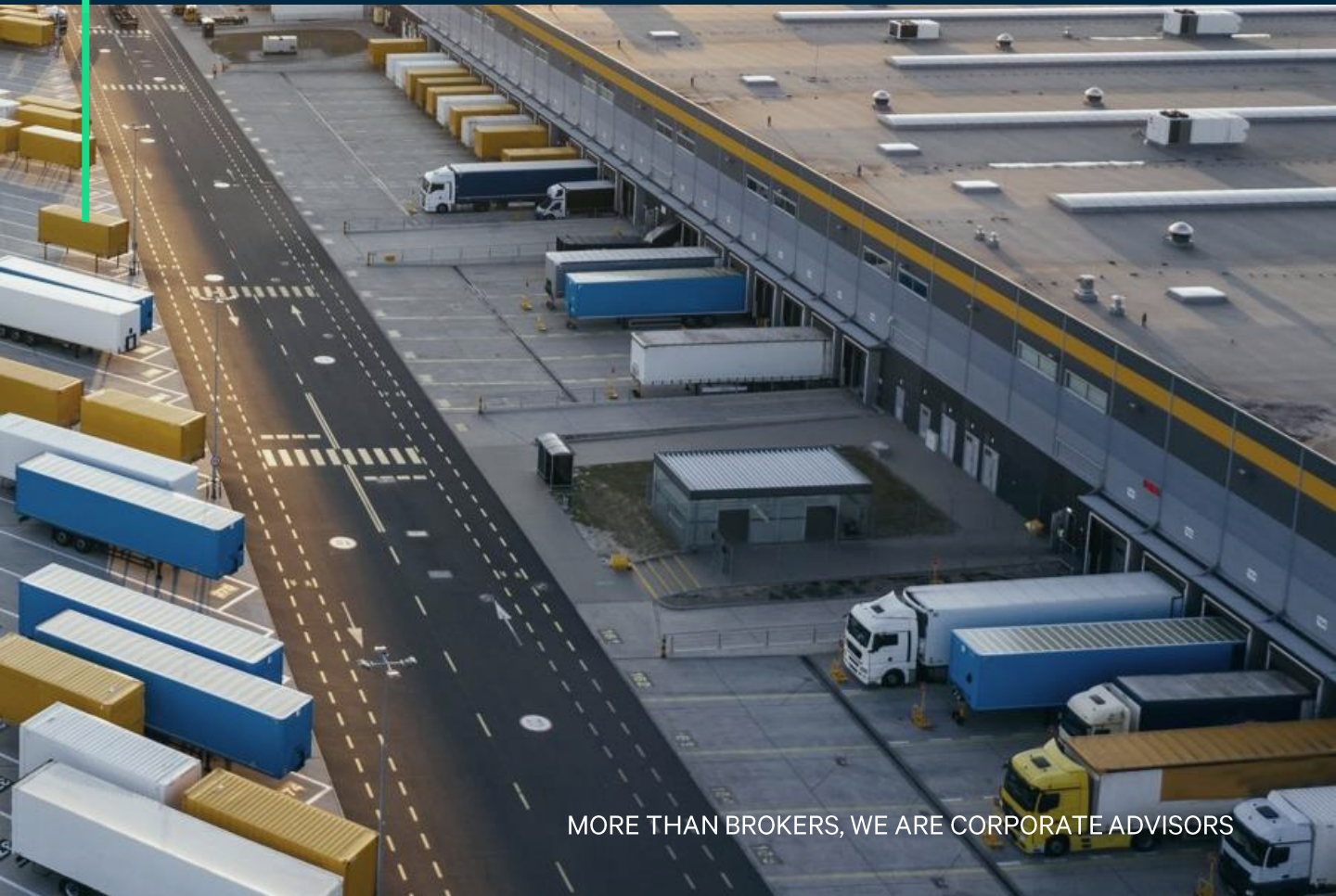


Transactional and Advisory Services

COMPLETE OFFERINGS FOR ALL PROFILES

- Tenant
- Owner-occupier
- Investor



MORE THAN BROKERS, WE ARE CORPORATE ADVISORS

Services

Our approach is process-driven and technology-based. Our integration and ability to collaborate set us apart. We communicate effectively across disciplines and align business strategies to create innovative custom solutions tailored to your specific needs. With our local knowledge and global resources, we deliver projects with accuracy, speed and quality to ensure you meet your business objectives.

TENANT Representation

- Comprehensive property availability studies
- Market analysis
- Strategic site selection
- Comparative property analysis
- Built-to-suit
- Transaction management
- Lease administration
- Project management
- Location incentives
- Logistics efficiency studies

OWNER-OCCUPIER Representation

- Sale and lease of properties
- Sale leaseback
- Lease-versus-buy analysis
- Property services
- Speculative building design
- Valuation and highest and best-use studies
- Financial modeling
- Property repositioning
- Transaction management
- Investment property studies



Our Strengths Your Advantage

CBRE's size allows us unmatched access to transaction data and the flexibility to track market trends in real time. Coupled with its proprietary tools and professionals in every market, CBRE offers its clients a distinct competitive edge.



Data

Our reports are supported by national market data. We have unsurpassed access to transaction data and customized solutions. We stay on the cutting edge of industrial and logistics happenings, keeping our fingers on the pulse of the latest trends and technology.



Strategic Site Selection

Our advisory services can be mobilized for your most demanding real estate challenges, anywhere you want to be; intelligent site selection, leading mapping technology and labor analytics.



Transportation

Our industrial and logistics professionals are your specialized advisors for supply chain logistics efficiency, surplus space and/or utilization and freight cost comparison.



Network

Leverage our relationships and our global exposure: you have access to the best local talent with a global perspective. We develop solutions for a broad range of clients.

Our Team



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Active in the Laval and North Shore markets since 2005, James and Geoffrey have built strong relationships across the spectrum of industrial real estate players; owner-occupiers, contractors, tenants and landlords. Having access to exclusive and critical information, they provide their clients with creative custom solutions that address specific challenges and help meet business objectives.

Their unparalleled market knowledge and client-focused sale and lease strategies are key factors in the building of the team's trusted reputation.

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